



LIU CHANGLIANG

MANAGING DIRECTOR FOR ENGLAND & CANADA

BIO

Being a Global Citizen with Strategic Creativity and Pragmatic Mindset

International study and working experience in Beijing, London, Quebec City, Montreal and London(second time), the valuable learning experience in Medical field (International healthcare) (China), MA e-Logistics and Supply Chain (U.K.) and LL.M. Business Law (Canada) have given me diverse perspectives and great insights on the current Covid-19 health crisis in history, supply chain resilience and reliability in the modern healthcare supply chain must be adopted in order to cope with the challenges around our human beings. Opportunities always exist in the midst of challenges, please check how MCG (Modular Clinton Global) Canada can integrate our great experiences and think outside of the box (<https://www.vuila.ca/> & <https://cic.ubc.ca/project/vaccine-distribution-supply-chain-prototype/>), it takes courage and stamina, significant perseverance to establish the trust among the stakeholders and most importantly, our self-confidence and collaboration in the face of hardship.

UN/CEFACT Expert | Chartered Fellow FCILT |
MCG Canada & UK CEO



Liu will lead the whole team and be responsible for the overall deliverables from the private sector.

EXPERIENCE

Founder & CEO **Modular Clinton Global | oct 2020 - current**

MCG is AI and Blockchain-driven Company whose mission is to shape the Food and Pharma supply chain industries in the emerging Physical Internet Era and aim to turn the 60-year-old traditional container into modular and smart container. To achieve the vision, we are designing the modular hardware system: Smart Logistics Innovation Unit Container (LIUC), collaborating with our European partners with their advanced pilot programme; also VUILA Intelligent Visibility Sensing & Hyper-agile Response Platform to lead the new logistics landscape with great reliability and efficiency. We are passionate on the AI and machine learning tools that can sit on top of legacy systems and feed back into the conventional legacy systems via an API.

The solution we provide to our potential business customers will integrate the hardware and software mentioned above, give our clients peace of mind in the service they are deserved to have.

SAP Business Intelligence **Innossem Ltd | mar 2020 - current**

Solid work experience in the SAP MM (Materials Management) and PP (Production Planning) Modules, currently preparing the SAP Ariba certification for procurement professional career shift. Understand the supply chain process and operation through engaging with our business clients, in order to keep its competitiveness in the digital transformation. Great working experience in the SAP S/4 HANA, as the suite of ERP business applications that prompts the enterprise IT shift from simple transactional system towards giving end users active decision support in real time. In the digital transformation on global procurement process, using the right transformation partner will allow the organization to reap the security, financial and innovation benefits in the medium and long term, most importantly, the project I have engaged is one of the great steel companies in Montreal, which has its manufacturing facilities in China and warehouses in Canada and U.S.A.

PIGC (Physical Internet Greater China) Team Lead

UN/CEFACT Supply Chain TMT (Track, Monitor & Trace) & Pandemic Crisis Recovery project Expert

U.S. Technical Advisory Group (TAG) ISO TC 104/SC 4/WG 2 Freight Container Expert

Standardization Council of Canada (SCC) Blockchain and electronic DLT MC/ISO/TC 307 WG 6 Expert

FCILT UK & Canada (Chartered Institute of Logistics and Transport)

Procurement Management and Supply Chain Resilience

Lessons from pandemic, we need to see procurement from several angles in the post-covid supply chain. The environmental, social and governance (ESG) perspective seeks to ensure traceability and compliance with regulatory standards governing, for example, conflict minerals and child or slave labour in the supply chain. Sourcing and procurement functions are responsible for "creating the outsourcing program" and the vendor management function for "maximizing the benefits of the outsourcing program." with sufficient knowledge and practical experience.

Contract Negotiations and Management

During study in LL.M. Business Law (Master of Law) and working experiences at international law firms (London & Beijing), I am capable of negotiating complex contracts with diverse parties and leveraging the detailed analysis of Total Cost of Ownership (TCO) to effectively negotiate, draft, prepare and review the contracts when required, make sure the involved parties to successfully execute and perform on contract engagement.

Supply Chain Professional **iSun Energy | sep 2018 - may 2019**

- Overseeing and maintaining vendor management responsibilities for a portfolio of vendor relationships: Proactively monitoring and managing the portfolio of Vendors to make sure they are performing all their contractual responsibilities;
- Working with stakeholders to identify the critical data needed to effectively manage the vendor; Partnering with Procurement to conduct risk assessments and contract negotiations, conducting periodic vendor reviews, to include but not limited to vendor performance, industry trends, and new services;
- Through my involvement with local communities in Canada and imparting knowledge of renewable energy and know-how to save their electricity bills based on the solar and wind energy. The modular and bottom-up approach help me identify the real needs and concerns about the centralized energy network. Therefore, the distributed renewable energy production and distribution could empower people and alleviate the disaster effect within the traditional electricity generation model.

Marketing and Operation Manager **Decoraport International Ltd. | oct 2015 - sep 2016**

Working with Decoraport (Start-up) gave me a real learning and practice experience across the cross-border e-commerce industry, we were focusing on the decoration products, for example, bathroom mirrors, basins and related washing facilities.

I have accumulated capabilities in the marketing and operations management across borders, being precise and professional, which is helpful for my research and further individual career development.

Assistant Business Lawyer **Jiuzhou Law Firm | jun 2013 - aug 2014**

- Deliver the international projects along with WWLP LLP (UK) with satisfying clients;
- Organize legal seminars among Beijing Xicheng Lawyers Association;
- Assist business lawyers draft and review the contract;

Top Skills

- Supply Chain Management
- Business Strategy
- International Trade

Languages

- Chinese | Native
- English | Full Professional
- French | Full Professional

Honors-Awards

- Green Ambassador of the Greenwich Green Society (the greenest university in the UK)
- Entrepreneurial Laval member
- UN/CEGACT Supply Chain Expert
- U.S. Expert to ISO/TC 104/SC 4/WG 2

Education

University of Cambridge

Cambridge Institute for Sustainability Leadership
Nov 2022 - Dec 2022

Université de Montreal

LL.M en droit des affaires dans un contexte de
globalisation
2017 - 2018

Université Laval

Doctor of Philosophy (PhD), Physical Internet -
enabled Realization Web Research
2014 - 2016

University of Greenwich

Master with Merit, MA E-logistics and Supply Chain
Management
(2011 - 2012)

Albion College

Postgraduate Study, Business Management
2010 - 2011

Contract Manager

WWLP LLP | sep 2012 - may 2013

- Prepare and maintain production binders and similar records, administrative support for Business Affairs lawyers and paralegal professionals;
- Creating and editing form documents, spreadsheets and presentations, manage and maintain legal files, including tracking of deadlines and options;
- Assisting director arrange meetings with clients, organize legal seminars in lawyers' association, also help draft and review the contract and potential solutions to the legal issues.

Renewable Energy Consultant

Himin Clean Energy Holdings Co., Ltd | jan 2012 - may 2013

I founded the Clinton Global Consulting Ltd(CGCL) since January, 2012, then set the partnership with Himin in China, as the Himin Worldwide Chain London officer, CGCL offers solar products and services, ranging from individuals, families, communities, factories, airports to Infrastructure Construction, in order to transform the sustainable concept into consumers' behavior, gradually replace the non-renewable energy and finally realize the micro-Emission Earth Ecosystem.

Assistant Manager

Empire Alliance Consulting | jun 2011 - jan 2012

As an assistant manager, I worked with the EAG team, mainly on marketing the real-estate investment projects in the UK and providing education services for overseas Chinese students.

Chinese Middle Language Teacher (IPA)

LSE Enterprise Ltd | jan 2011 - oct 2011

Partnership with LSE(London School of Economics), Confucius Institute for Business London (CIBL) helps foreigners to gain the knowledge and culture of China, I have been working there as a volunteer, to bridge the gap between the East and West.

After achieving my IPA Certificate in April, 2011 and then as an Chinese Middle Language teacher(see the certificate below) taught Business Chinese. I joined the LSE China Development Forum in 2012.